## **Services Guide**

James Cousar EvolutionEdge Consulting LLC



### We're so glad you're here

Are you ready to take your career to the next level?

Have you been seeking guidance to navigate through the complexities of professional growth and development?

Are you aiming to enhance your leadership skills and make a lasting impact in your organization?

Do you desire personalized support to achieve your career aspirations and unlock your full potential?

If you answered yes to any of these questions, then you've come to the right place. Our services are tailored to address your unique needs and empower you to succeed in today's competitive landscape. Let's embark on this transformative journey together.

### Working With Us



Experience

Leveraging years of industry expertise to provide tailored guidance and solutions for individual and organizational growth.



#### **Custom Solutions**

Personalized strategies and programs to address unique challenges and objectives, ensuring maximum impact and success.



**Holistic Approach** 

Embracing a comprehensive perspective that considers both professional and personal factors to foster sustainable growth and fulfillment.

"Working under James Cousar's guidance at Nasdaq Private Fund Solutions was truly transformative. His exceptional management skills ensured a supportive and goaloriented environment. James empowered me with a strong business mindset, making my entrylevel experience invaluable." - Eirene Granville "James was my first manager when I started working and he was integral in kickstarting my understanding of workplace customs and culture. James in an experienced professional who has extensive experience in leading and managing others and has a thorough understanding of professional norms, and behavior to help you navigate the corporate world." - Wyatt Yasinski, CFA "James' guidance and advice led me to getting a position that I am excited for and challenged by every day. His

dedication to figuring out what I wanted my future career to look like, even when I myself couldn't find the right words to explain, led me to start a new career path with confidence. Even more than his expertise and recommendations, his encouragement was what made me feel ready for the next step in my career. I wouldn't be where I am now if not for James." - Emma Horsma

## **Ready to grow?** Continue to see how we can help.

# **Services Overview**

### Our Services, Customized for Your Growth

We believe in empowering individuals and organizations to reach new heights of success. With our personalized approach and industry expertise, we're dedicated to helping you navigate the complexities of career and leadership development, equipping you with the tools and strategies needed to thrive in today's competitive landscape.



### Career Advancement Package (6 Sessions)\*

With our Career Advancement Package, you'll gain the confidence, skills, and strategies to accelerate your career trajectory and achieve lasting success. Our package is designed for ambitious professionals who are ready to take their careers to new heights. Whether you're looking to climb the corporate ladder, transition to a new industry, or start your own venture, our comprehensive package provides the tools, guidance, and support you need to achieve your goals.

\*Three Session Package Available for \$600

Quantity: 1 **\$1,200** 



### Leadership Transition Package (6 Sessions)\*

Transitioning into a leadership role can be both exhilarating and daunting. Our Leadership Transition Package is designed to help emerging and seasoned leaders alike navigate this critical phase with confidence and poise. Whether you're stepping into a new leadership position, transitioning to a different industry, or leading organizational change, our comprehensive package provides the tools and support you need to succeed.

\*Three Session Package Available for \$800

Quantity: 1 **\$1,600** 



### 1:1 Ad Hoc Coaching

Unlock your potential and propel your career forward with personalized 1:1 coaching. Our experienced coach will work closely with you to assess your goals, provide continuous support, and help you develop the necessary skills and strategies to achieve success.

Quantity: 1 **\$250** 



### **Mock Interview**

In this focused coaching session, we'll simulate real interview scenarios tailored to your industry and role. You'll receive constructive feedback on your responses, body language, and overall interview performance. With targeted tips and practice, you'll gain the confidence and poise needed to excel in any interview situation.

Quantity: 1 **\$250** 



### Feedback Coaching

We'll explore the power of feedback and its impact on your personal and professional growth. You'll learn effective strategies for giving and receiving feedback, empowering you to leverage constructive criticism for continuous improvement. Gain invaluable insights and practical techniques to enhance your performance and relationships in the workplace.



### **Performance Review Coaching**

In this personalized coaching session, we'll equip you with the tools and strategies you need to ace your upcoming performance review. We'll cover how to showcase your achievements, address challenges, and set goals that align with your career aspirations. By the end of the session, you'll feel confident and ready to navigate your performance review with ease.

Quantity: 1 **\$250** 

### Have questions? Just Ask!

Check out our FAQs on the next page and don't hesitate to reach out. Most services can be customized to fit your needs.

## Help us understand your goals

Your time matters to us! We deliver all your needs through our step-by-step process.

### What service(s) are you interested in learning more about?

Please select all service you're interested in.



Career Advancement

Leadership Transition

Ad Hoc Service (please detail below)

\* This question is required

Please list the Ad Hoc Service Here:

### How would you describe your current career phase?

Choose one of the options

- Entry Level (0-2 yrs)
- Early Career (3-5 yrs)
- Mid-Career Individual Contributor (6-15 yrs)
- Mid-Career People Manager (6-15 yrs)
- Later Career Individual Contributor (16-25 years)
- Later Career People Manager (16-25 years)
- Executive

\* This question is required

### Please describe yourself — current role, industry, and goals.

What would you describe as the biggest challenge you face in your professional development?

\* This question is required

How much time are you willing to commit to coaching sessions and activities each week?

\* This question is required

Any specific questions I can answer on our call?

### Frequently Asked Questions

### Q: What types of clients do you work with?

We specialize in working with entry level and early career professionals but we can also tailor programs and sessions for more experienced professionals as well.

### Q: How do you customize your services to meet clients' needs?

During your initial consultation, we will be asking about your specific experiences and goals and will build sessions around your specific needs.

### **Q:** What sets EvolutionEdge Consulting apart from other coaching services?

The tools we equip you with are the same tools we used personally to reach our career objectives with success. These aren't textbook strategies but proven techniques. Years of leadership experience in different organizations provide valuable insight into how you can grow as a professional and as a leader.

### Q: How can I get started with your services?

Fill out the below Consultation Call form, we will assess your goals and needs and determine if we are the best fit to help you reach your goals

**Last Step.** Schedule your (free) initial consultation. Once you've scheduled your 30 minute initial call, we'll send a confirmation right away.

### Don't forget to schedule your consultation

### EvolutionEdge Consulting LLC

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